

Heath L. Carlson

SPEAKER • AUTHOR • AI EDUCATOR



The human side of change — and of AI.

Heath L. Carlson helps leaders and teams have the conversations that move them forward — through change, setbacks and the arrival of AI. Creator of the CORNER Method™ and the Stall Point Assessment™. Author of *Lunch with Lucifer*.

SIGNATURE TALKS

CORPORATE & LEADERSHIP

The Conversation You're Avoiding Is Costing You

Candour, accountability and the six moves that get stuck work moving again

CORPORATE & LEADERSHIP

Leading Around the Corner: Change, AI and the Conversations That Move Teams

The human side of AI adoption, from someone who has led technology change since 1994

PERSONAL DEVELOPMENT & CONFERENCES

Success Is Always Just Around the CORNER

The signature keynote: survival, reinvention and the voices at the table

PERSONAL DEVELOPMENT & CONFERENCES

Reinvention Doesn't Have an Expiration Date

Career change, second acts and choosing again — at any age

32

years in technology, since teaching CPAs to leave paper ledgers in 1994

3

technology firms founded and led: Computer Coach, Concerto Networks, My Computer Pro

6

moves in the CORNER Method™ — one question each, built to be practised

24

statements in the Stall Point Assessment™ — six minutes to find where you stop

STAGES BNI GLOBAL CONVENTION • MONACO 2026

EVERY AUDIENCE LEAVES WITH

Their stall point

The step where they stop — measured in the room, not guessed.

A shared language

Six words the whole team can use in the next hard conversation.

One next step

A named conversation and a 30-day practice to make it stick.

Book Heath for your next event

In person • Virtual • Fireside chat • Panel • Emcee

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SIX MOVES. ONE QUESTION EACH.

- C CONFRONT**
What conversation am I avoiding?
- O OWN**
What is mine to own?
- R REFRAME**
What is this teaching or revealing?
- N NAME THE NEXT STEP**
What is the smallest meaningful action?
- E ENGAGE OTHERS**
Who can help me move?
- R REPEAT**
What choice does the person I am becoming make next?

“The corner doesn’t come to you. Keep walking.”

WAYS TO WORK TOGETHER

- 1 Keynote**
45-60 MINUTES
Story, framework and the Stall Point Assessment™ in the room. Every attendee leaves with their stall point and one next step.
- 2 Keynote + Workshop**
HALF DAY
The keynote, then a facilitated session where teams work one real issue through all six moves with the Participant Workbook.
- 3 Team Stall Point Report**
BEFORE OR AFTER THE EVENT
Your whole team takes the assessment. You receive an anonymised report of where the team stalls, and a 60-minute leadership debrief.
- 4 30-day CORNER Challenge™**
FOUR WEEKS AFTER
Weekly prompts and a before-and-after pulse check that turn the event into a habit — and give you evidence it worked.
- 5 Certified Facilitator program**
ONGOING
License the CORNER Method™ and train your own facilitators to run it inside your organisation.

ABOUT HEATH

Heath L. Carlson is a speaker, author and AI educator who helps leaders and teams have the conversations that move them forward — through change, setbacks and the arrival of AI. His career began in 1994 teaching accountants to trade paper ledgers for software, and over 32 years he has founded and led three technology firms and advised businesses as a fractional CTO. After surviving a near-death experience, he built the CORNER Method™: six practical moves from an avoided conversation to a repeated next step. He is the author of *Lunch with Lucifer* (forthcoming from Mark Victor Hansen Library) and will speak at the BNI Global Convention in Monaco in October 2026.